

SASTASUNDAR VENTURES LIMITED

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CIN: L65993WB1989PLC047002

Date: 02-06-2025

To
The General Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Tower
Dalal Street, Mumbai - 400 001

To
The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Mumbai - 400 051

Ref: **BSE Scrip Code: 533259; NSE Symbol: SASTASUNDR**

Sub: **Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith the Investor Presentation of the Company.

This is for your information and record.

Thanking you,

Yours faithfully,

For **Sastasundar Ventures Limited**

Pratap Singh
Company Secretary and Compliance Officer

Encl: As Above



SastaSundar
health & happiness

Investor's Update June 2025

“ **SastaSundar** operate digital platforms for **Pharmacy, Wellness and Diagnostics**, providing **Accessible, Affordable, Scalable** and **Sustainable** person-centric Health Care solutions. ”

Safe Harbour

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In this digital age, we have an opportunity to transform the lives of people in ways that were hard to imagine in the past. I see technology as a means of empowerment and as a tool that bridges the distance between hope and opportunity in this digital age.



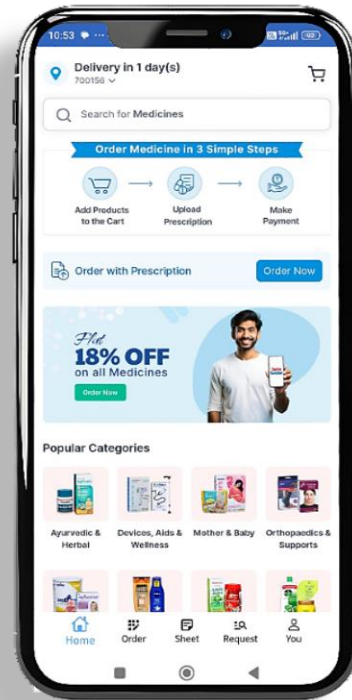
Shri Narendra Modi
Hon'ble Prime Minister of India

Our Operations

B2C - SastaSundar

Healthcare Digital Platform of :

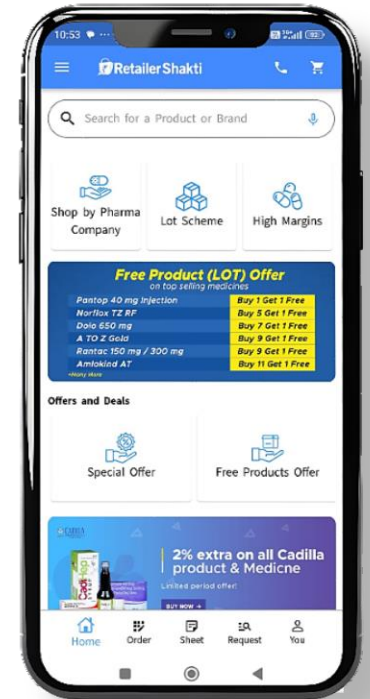
- ➔ Pharmacy
- ➔ Wellness
- &
- ➔ Diagnostic



B2B - RetailerShakti

Healthcare Digital Platform of :

- ➔ Pharmacy
- &
- ➔ Wellness



Q4 FY25 Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY 24-25	FY 23-24	Y-o-Y
Revenue from Operations	281.9	302.6	(6.8%)	279.9	0.7%	1,088.5	1,355.2	(19.7%)
Cost of Materials Consumed	265.3	281.6		263.0		1017.4	1232.8	
Gross Profit	16.6	20.9	(20.5%)	16.9	(1.4%)	71.1	122.4	(41.9%)
GP %	5.9%	6.9%		6.0%		6.5%	9.0%	
Employee Benefits Expense	16.3	11.9		11.2		49.8	49.0	
Other Expenses	29.4	23.7		30.7		99.8	88.5	
EBITDA	(29.1)	(14.7)		(25.1)		(78.5)	(15.1)	
EBITDA %	(10.3%)	(4.9%)		(9.0%)		(7.2%)	(1.1%)	
Other Income [#]	25.5	22.6		(10.5)		82.3	81.0	
Depreciation and Amortisation Expense	1.3	2.5		1.4		5.8	9.1	
EBIT	(4.9)	5.3		(37.0)		(2.0)	56.7	
Finance Costs	0.0	0.3		0.1		0.2	1.0	
Exceptional Items	0.3	0.0		(2.2)		(190.6)	0.0	
PBT	(4.6)	5.0		(39.2)		(192.9)	55.7	
Total Tax Expense/ (Income)	(22.2)	(29.2)		0.8		(70.1)	(36.4)	
Profit for the period/Year	17.6	34.2		(40.0)		(122.7)	92.0	
PAT %	6.2%	11.3%		(14.3%)		(11.3%)	6.8%	
Share of profit/(loss) from Associate	0.0	(12.7)		2.2		(10.8)	(86.2)	
Profit for the period/Year	17.6	21.6		(37.8)		(133.5)	5.9	

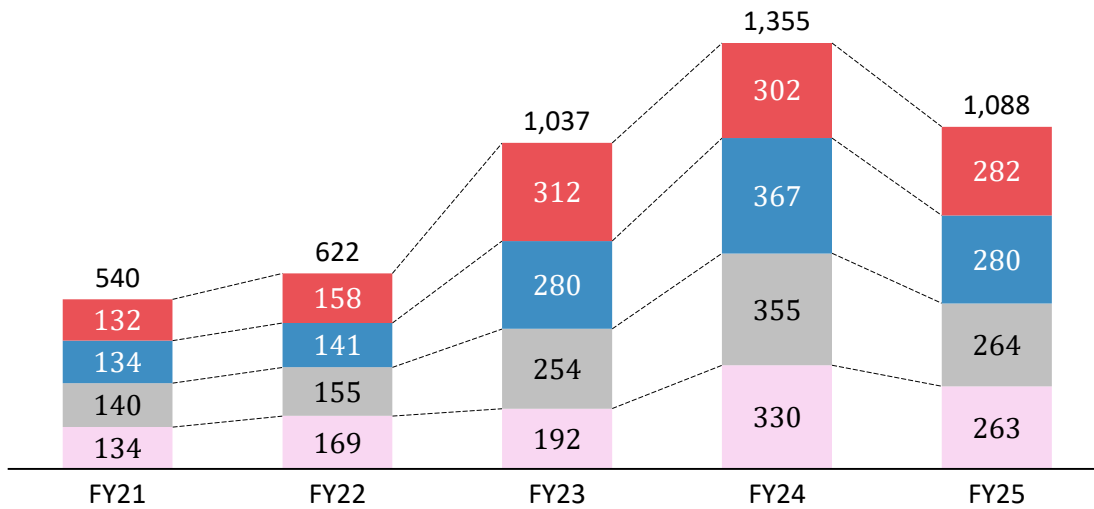
[#] Other Income includes financial service income

Breakup of Revenue (Vertical)

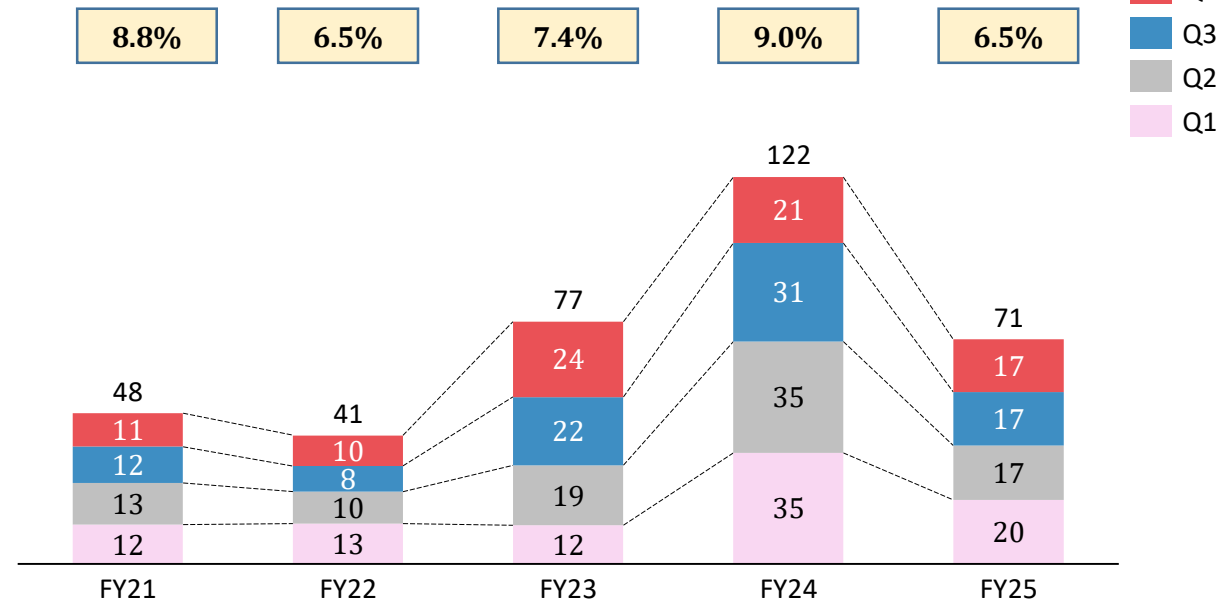
Particulars (Rs. Crs)	Q4 FY25	Q4 FY24	Q3 FY25	FY25	FY24
Supply chain					
SastaSundar	26.1	129.6	17.6	143.7	863.2
Retailer Shakti	255.1	172.1	261.5	941.3	488.6
Diagnostic	0.7	0.8	0.7	3.1	3.0
Healthcare Network	281.9	302.5	279.8	1,088.1	1,354.8
Financial Services	3.9	4.2	1.5	22.8	21.0
Total Revenue	285.8	306.7	281.3	1,111.0	1,375.7

Annual Financial Highlights

Revenue from Operations



Gross Profit



Historical Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Revenue from Operations	1,088.5	1,355.2	1,036.9	623.0	540.0
Cost of Materials Consumed	1017.4	1232.8	960.4	582.5	492.5
Gross Profit	71.1	122.4	76.5	40.5	47.5
GP %	6.5%	9.0%	7.4%	6.5%	8.8%
Employee Benefits Expense	49.8	49.0	45.3	43.9	29.1
Other Expenses	99.8	88.5	78.0	53.7	40.9
EBITDA	(78.5)	(15.1)	(46.8)	(57.1)	(22.5)
EBITDA %	(7.2%)	(1.1%)	(4.5%)	(9.2%)	(4.2%)
Other Income [#]	82.3	81.0	26.5	20.1	11.6
Depreciation and Amortisation Expense	5.8	9.1	8.2	4.2	4.5
EBIT	(2.0)	56.7	(28.5)	(41.2)	(15.4)
Finance Costs	0.2	1.0	0.9	1.6	1.0
Exceptional Items	(190.6)	0.0	(8.0)	1,157.5	0.0
PBT	(192.9)	55.7	(37.4)	1,114.7	(16.4)
Tax Expense	(70.1)	(36.4)	(22.8)	244.4	0.7
PBT before Share of Associate	(122.7)	92.0	(14.6)	870.3	(17.1)
Share from Associate	(10.8)	(86.2)	(84.9)	(5.2)	0.0
Profit for the year	(133.5)	5.9	(99.5)	865.1	(17.1)
PAT %	(12.3%)	(0.4%)	(9.6%)	138.9%	(3.2%)
EPS	(28.66)	2.79	(22.70)	197.04	(3.27)

[#] Other Income includes financial service income

Historical Consolidated Balance Sheet

Equity & Liabilities (Rs. Crs)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Equity Share Capital	31.8	31.8	31.8	31.8	31.8
Other Equity [#]	832.7	967.7	961.7	1,062.4	197.6
Total Equity	864.5	999.5	993.5	1,094.2	229.4
Non-Financial Liabilities					
(i) Borrowings	0.0	0.0	0.0	0.0	0.0
(ii) Other Financial Liabilities	5.3	3.3	8.2	3.5	1.5
Provisions	7.2	5.4	4.5	2.1	1.9
Tax Liabilities (Net)	5.4	2.6	24.1	17.9	0.0
Deferred Tax Liabilities (Net)	4.0	67.6	92.5	113.7	0.1
Total Non-Financial Liabilities	21.9	79.0	129.3	137.2	3.5
Financial Liabilities					
(i) Borrowings	0.0	0.0	0.0	0.0	9.8
(ii) Lease Liabilities	0.9	3.9	9.3	1.9	2.7
(iii) Trade Payables	58.8	42.5	57.0	33.0	38.6
Other Current Liabilities	28.3	24.7	16.7	11.5	8.6
Total Financial Liabilities	87.9	71.1	83.0	46.4	59.7
Total Equity & Liabilities	974.4	1,149.6	1,205.8	1,277.8	292.6

[#] Other Equity includes non-controlling interest

Assets (Rs. Crs)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Property, Plant and Equipment	63.4	71.6	68.1	57.2	57.3
Capital Work-in-Progress	10.2	0.4	1.0	0.4	0.1
Intangibles Assets	0.1	0.1	0.1	0.1	0.4
Goodwill on Consolidation	36.1	36.1	36.1	36.1	52.7
Tax Assets (Net)	7.1	1.9	4.4	2.3	2.2
Deferred Tax Assets	11.2	0.4	1.8	0.0	0.0
Investment Property	2.3	2.4	2.6	0.0	0.0
Other Non-Current Assets	36.8	34.5	45.8	24.9	18.7
Assets classified as held for sale	0.1	0.0	0.0	0.0	0.0
Total Non-Current Assets	167.3	147.4	159.9	121.0	131.4
Inventories	110.3	115.8	180.8	113.6	77.2
Financial Assets					
(i) Investments	575.4	676.1	512.8	666.0	43.4
(ii) Trade Receivable	10.0	34.8	35.1	21.2	13.6
(iii) Cash and Cash Equivalents	12.4	31.3	31.7	13.0	12.0
(iv) Other Bank Balances	0.0	15.4	163.5	199.4	0.8
(v) Loans	9.0	8.3	8.0	9.6	8.2
Other Current Assets	89.9	120.5	114.0	134.0	6.0
Total Current Assets	807.0	1,002.2	1,045.9	1,156.8	161.2
Total Assets	974.4	1,149.6	1,205.8	1,277.8	292.6

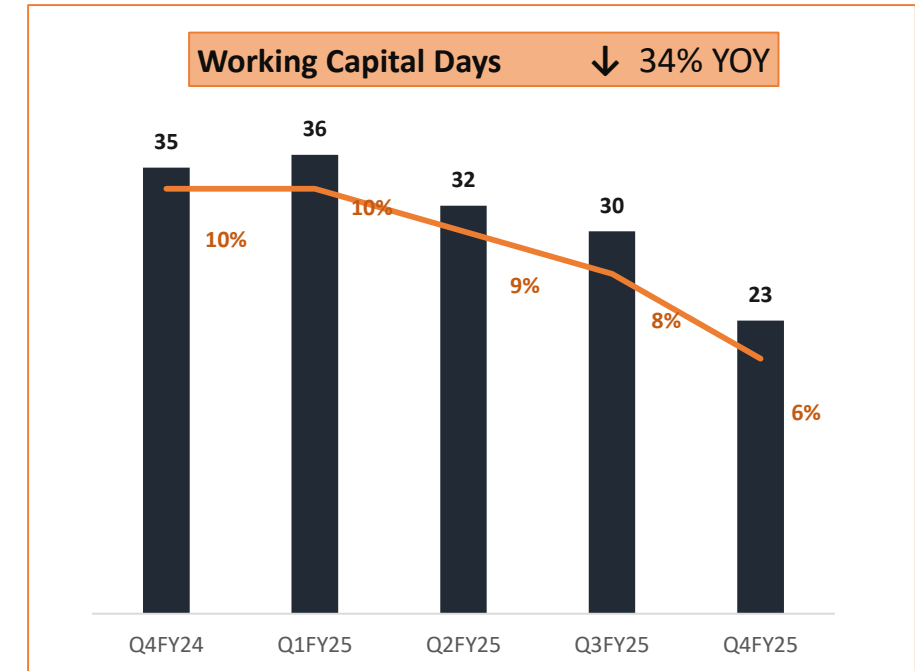
Historical Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Cash Flow from Operating Activities					
Profit before Tax	-203.7	-30.5	(122.3)	1,109.5	(16.4)
Adjustment for Non-Operating Items	138.1	25.8	84.0	(1,151.0)	(3.2)
Operating Profit before Working Capital Changes	-65.5	-4.6	(38.3)	(41.5)	(19.6)
Changes in Working Capital	52.7	46.6	(77.7)	(52.7)	(9.9)
Cash Generated from Operations	-12.9	42.0	(116.0)	(94.2)	(29.5)
Less: Direct Taxes paid	-4.5	-6.1	4.0	(112.9)	(1.0)
Net Cash from Operating Activities	-17.3	35.9	(112.0)	(207.1)	(30.5)
Cash Flow from Investing Activities	-1.1	-33.9	132.5	219.5	21.4
Cash Flow from Financing Activities	-0.4	-2.4	(1.8)	(11.4)	3.7
Net increase/ (decrease) in Cash & Cash Equivalent	-18.9	-0.4	18.7	1.0	(5.4)
Cash & Cash Equivalents at the beginning of the year	31.3	31.7	13.0	12.0	17.5
Cash & Cash Equivalents at the end of the year	12.4	31.3	31.7	13.0	12.0

Most Capital Efficient Player in Industry

Working Capital (No of Days)	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25
Inventory	35	40	37	37	35
Receivable	13	16	14	12	7
Payable	13	21	19	19	19
Working Capital (No of Days)	35	36	32	30	23
Working Capital % of Revenue	10%	10%	9%	8%	6%
Working Capital ₹ cr	117	103	93	92	73

Strong Liquidity Position ₹ cr	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25
Liquid Assets (Bank Balance, Fixed Deposit, Investment in Mutual Funds etc)	522	563	585	615	656



Growth acting as Catalyst for reduction in Working Capital requirement

'Being Genuine' is Our Core Value

Nothing can be more Genuine
than our Mothers' Love

BEING
GENUINE

OUR CORE VALUE

We ensure that all our
products and services are
100% Genuine.

 **SastaSundar**
GROUP
health & happiness

'Being Child' is Our Culture

'BEING
CHILD'
IS OUR CULTURE

Like Child-
'Innovate',
'Don't Discriminate',
'Connect Emotionally' &
'Grow Everyday'.

 **SastaSundar**
GROUP
health & happiness



**Thank
You**

Company:

SastaSundar

SastaSundar Ventures Limited

CIN: L65993WB1989PLC047002

Mr. Pratap Singh – Company Secretary

Email Id : investors@sastasundar.com

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Investor Relations Partner:

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